

SAP SD Online Training Course Content :

OVERVIEW OF SAP SD

- Organizational structures
- SAP SD aspect
- Materials management aspect
- Finance and accounting aspect
- Document flow and process chain
- Business Partners

DEFINE ENTERPRISE STRUCTURE

- Enterprise Structure in Sales
- Definition and Assign Organizational Elements
- Document Types

CREATING MASTER DATA

- Material Master Record
- Customer Master Record
- Customer Material Info Records
- Condition Master Data
- Partner Functions
- Defining Account Groups for Partner Functions
- Creating No Ranges and Assignment

DOCUMENTS

- Document Types and Function – Sales, Deliveries and Billing
- Document Control – Document type, item category control and determination schedule line category control and determination
- Copy Control – Requirements Data Transfer Routines document Flow and Pricing Type

PRE-SALES ACTIVITIES

- Sales Document structure
- Inquiries
- Quotations
- Sales support

CREATING, PROCESSING AND CONTROLLING

- SAP SD Processing
- Sales document types
- Creation of sales order with reference
- Item Categories
- Schedule lines Categories
- Partner determination

- Contracts and scheduling agreements
- Copy Control
- Log of incomplete items
- Material determination, material listing/exclusion
- Free goods

DELIVERY PROCESSING

- Creating and processing deliveries
- Controlling inbound and outbound deliveries Packing
- Packing Functions
- Good receipt and goods issue
- Stock transfer with delivery

PRICING PROCEDURES

- Defining and maintaining prices, surcharges, and discounts
- Condition Technique
- Condition Type
- Access Sequence
- Condition Record
- Creating condition tables, access sequences, and condition types
- Price determination
- Promotions and Rebate processing
- Definition and maintenance of prices, surcharges, and discounts

FAST MATERIAL ENTRY IN SALES ORDER

- Product Proposals
- Material Listing and exclusion
- Material Determination
- Free goods

SALES ORDER TYPES

- Rush order
- Cash Sales
- Free of charge deliveries

OUTLINE AGREEMENTS

- Contracts
- Scheduling agreements

SPECIAL BUSINESS PROCESSES

- Consignments
- Bill of material

SHIPPING

- Overview of shipping
- Shipping point and route determination

- Creating and controlling outbound delivery
- Delivery processing
- Picking
- Picking conformation
- Processing packing material
- Packing
- Goods issue

BILLING PROCESSING

- Billing document types
- Credit and Debit memos
- Methods for crating Billing Documents
- Collective processing of billing documents
- Creation of billing documents
- Controlling billing documents
- Billing plan
- Revenue account determination

POSTING BILLING DOCUMENT TO ACCOUNTS

- Business Area account assignment
- Special Features of SD & FI Interface
- TOPIC 16: CREDIT MANAGEMENT
- Integrated case study

ERP SYSTEM, USING PREDEFINED BUSINESS PROCESSES

- Mapping the enterprise structure
- Implementing sales transactions, delivery and billing processes, institution-specific price determination requests

CROSS FUNCTIONAL SETTINGS IN SD

- Copying control
- Output determination
- Text Control
- Overview of configuring printed documents in SD
- Introduction to basic system enhancements (user exits)
- Introduction to personalization

ADVANCED TOPICS

- Inter Company Business Processing
- Third Party order processing
- Cross Company Stock Transfers
- Text determination
- Partner determination
- Output determination



- An Overview of CRM and its relationship with SAP SD
- System Landscape
- ASAP Methodology
- Transportation Of Requests



Email : info@softnsol.com | <http://softnsol.com/>

India : +91-9573428933

Skype id : softnsoltrainings

USA : +1 929-268-1172